




## Executive & Professional Recruitment Services for State & Local Government Services



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 0400 822 488

# Introduction

## About Us

Australia Personnel Global is a privately held & Australian owned business operating Australia-wide. We are an emerging force within the long-standing business that is APG Workforce, which has been the elite provider of holistic workforce management solutions and recruitment services to industries Australia-wide since 1998. Our mission is to partner with Australian companies & government entities to build focused and engaged workforces. Our Government Recruitment team are experienced in different industries such as Construction Project Management, Management HR/Finance and associated roles, ICT Specialist, Professional and Specialist Roles.

## Stringent Workplace Safety Check

Australia Personnel Global have a sourcing and selection process that ensures all employees placed with government organisations hold required qualifications and licenses, have relevant, verified experience and all required probity checks are completed prior to presentation to our Government partners. We also have a contractor management system which is regularly audited for verification, archiving and validity of all staff material obtained as part of our recruitment process.

## The APG Professional Experience

At Australia Personnel Global, we provide a unique service with a full workforce management solution. A bespoke offering that works in partnership with Human Resources and Personnel Departments to meet all government staffing needs. We believe our point of difference is our ability to tailor our recruitment services to meet each sectors needs with a standard level of service that can be relied upon on a national level.

We work with both local and state government entities to understand their unique requirements, in order to nominate the candidate that most precisely solves their staffing needs. APG has a network of recruitment professionals who have the technical knowledge and understanding of the Government Departments we work in partnership with.

Australia Personnel Global provides a holistic end to end workforce management service. As your HR partner, we integrate seamlessly with your team to ensure we deliver comprehensive HR support precisely tailored to your needs. Our focus is on building an engaged workforce for your organisation by carefully assessing candidates and placing the right individual in the right role through an ethical and merit based selection process.

## Workplace Values

### TEAMWORK

Through consultation, understanding and being accountable to each other



### INTEGRITY

Building trust and relationships through honesty and integrity



### PEOPLE

We value our customers, workforce and colleagues - the core of all that we do



### PASSION

We embrace change and innovation in our pursuit of continuous improvement



### SAFETY

A safe and healthy workplace is a right



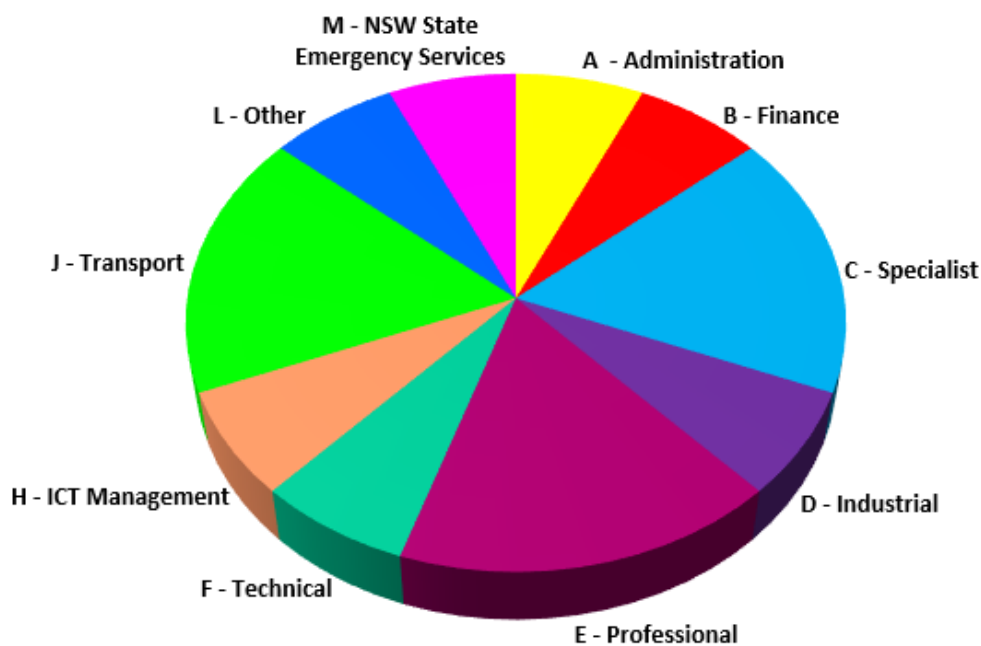
# Government & Public Sector Recruitment

Australia Personnel Global provides end to end recruitment services to the following NSW government sectors and clusters:

- Customer Service
- Education
- TAFE
- Transport for NSW
- Premier and Cabinet
- NSW Health
- Treasury
- Sydney Water
- Planning & Environment
- Water NSW
- Communities & Justice
- Enterprise, Investment & Trade

Australia Personnel Global is also approved to provide end to end recruitment services to the following categories:

- A - Administration
- B - Finance
- C - Specialist
- D - Industrial
- E - Professional
- F - Technical
- H - ICT Management, Implementation & Support
- J - Transport
- L - Other



# Government & Public Sector Recruitment

## Government Roles

APG Government has successfully placed a countless number of people across the state in many roles of various lengths and assignments. Specialising in single placements to bulk recruitment that include the following:

- Accounts & Finance
- Customer Service
- Office Support
- Truck Drivers
- Quality Assurance
- Frontline Managers
- Business Analysts
- Bridge Workers
- HR & IR Specialists
- Event Management
- Inventory & Purchasing
- Road Workers
- Merchandisers
- Category Managers
- Product Development
- Works Supervisor
- Procurement Specialists
- Project Managers
- Senior Executives
- Project Engineer
- Assessment Officer
- Call Centre
- Fraud Specialist
- ICT Support

Australia Personnel Global is a certified recruitment supplier to key local and state government departments across Australia. We provide specialist recruitment services across a diverse range of government sectors including NSW Government, QLD Government, Local Buy, Vendor Panel and various local councils.

Our aim is to become a leading provider of government recruitment services nationally. We have a national reach with 18 branches across our network including key regional locations such as Newcastle, Tamworth, Griffith, Bathurst, Shepparton & Goulburn Valley, Wodonga, and Far North QLD. Australia Personnel Global provides permanent, temporary, and contract staffing solutions to an extensive range of government departments and organisations at both the local and state level. We have partnered with government entities across Australia to source, attract and retain qualified professionals with right skills, experience, and character traits needed to integrate into and succeed in a government workplace. Our extensive database of candidates enables us to provide shortlists to government vacancies in record time across a wide range of sectors including administration, transport, customer service, education, health, infrastructure and planning.

After being an approved supplier to the NSW Government sector for over 8 years, our team understand the recruitment needs of all levels of government both state and federal, and we take a proactive approach combined with our strong industry knowledge and extensive network to match the right candidate to right job.

We do this by following our recruitment methodology which was built on the foundations of our Quality Management System ISO 9001:2015 and our Occupational Health and Safety Management System ISO 45001:2018.

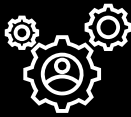




Business Analyst  
Project Manager/Officer  
ICT Support Officers  
Call Centre Operations  
Program Administration  
Project Engineer



Controls Engineer  
Road Workers  
Plant Operator  
Truck Drivers  
Construction Manager



Executive Assistant  
Facilities Officer  
Client Services Manager  
Event Coordinator  
Accounts Clerk  
HR Manager  
Finance Manager

## Current Contracts Include But Not Limited to

- NSW Scheme 0007
- Vendor Panel
- Local Buy
- Local Government Procurement (LGP)
- QLD Government
- SA Attorney Generals Department
- Labour Hire Authority
- VIC Government



## Client Testimonials



Australia Personnel Global has been involved with our business for an excess of 13 years. APG provides workforce management which extends beyond just providing a casual workforce. I consider APG to be partners to our business as we continue to build on our professional relationship.



-National HR Manager



The level of service supplied by Australia Personnel Global to me has been far superior to that provided by any other recruitment company previously so I have no hesitation in recommending APG Workforce to any potential client to partner with.



-State Operations Manager



Australia Personnel Global has been a long time national supplier of recruitment services to our company since 2006. In that time, I have found APG to always act in a professional, ethical and honest way.



-National IR Manager

## Candidate Care Process

At Australia Personnel Global, we understand how important our workforce is and implement an engagement and support strategy to ensure we are attracting quality candidates to place in your business and retain them. This begins initially with the customer service focus our Recruitment team is trained to convey from initial contact. This always includes verbal contact to conduct initial contact and phone screen prior to being invited into our local branches.

We ensure our staff work in partnership at site level so our candidates have a clear point of contact at all times both at the site and our local branch. We have an after-hours care team that provides ongoing support outside of regular branch hours. This team is an extension of the recruitment & account management teams to provide seamless support to our candidates and customers.

All Australia Personnel Global candidates participate in regular performance reviews with their local Account Manager to ensure they are aware at all times of their own progress, are accountable for their success and have an opportunity to be acknowledged for their contribution on a regular basis.

## Candidate Testimonials

“

Great people to work with.

-Michael, Transport NSW




”

“

I like that on the APG Global website there are a lot of government jobs to apply for. It was through APG that I have got my current job as a contractor at TAFE NSW.

-Steffi, TAFE NSW



”

“

Salary negotiations and opportunities, APG has been fantastic in searching for my opportunities and do their best with my remuneration.

-Nuttavadee, NSW Dept. of Planning, Industry & Environment



”

## Candidate Onboarding

Australia Personnel Global has always tailored our candidate onboarding process to reflect the needs of particular clients, we do not apply a one size fits all process. Depending on the needs of the client APG has provided pre-employment training to candidates before placement as well as aptitude testing, profiling and psychometric testing if requested. APG prides itself on our ability to create a specific and unique engagement process for our clients which best suits the needs of that client. We are also acutely aware that within a host business the needs of individual sites may differ due to the nature of work to be undertaken as well as the idiosyncrasies of the site.

## Our Commitment to You

- ✓ We'll provide your business with valuable feedback on workplace culture and candidate engagement
- ✓ We will connect with and respect the cultural diversity within your workplace
- ✓ To embrace change and innovation in support of continuous improvement
- ✓ Our account management is detailed, personable and safety/culture driven
- ✓ To delivery the right people with the right skills, at the right time
- ✓ We believe in long-term and successful relationships
- ✓ We'll partner you with on safety in the workplace
- ✓ We'll provide you with an ENGAGED workforce
- ✓ We'll provide you with physically capable staff
- ✓ We'll provide you with accurate invoicing






## How Can You Help Us

- ✓ Keep us regularly informed regarding your forecasting and future projects
- ✓ Feedback is valuable – keep it coming!
- ✓ Let us work together regarding safety and risk management
- ✓ Talk to us! What does success look like to you?
- ✓ Paying invoices on time as ours is not a product on account but people paid weekly
- ✓ Providing clear communication of your needs so that we can meet service levels
- ✓ Educate us on your product and the economic factors that drive decision making
- ✓ Be descriptive in what duties for what positions are being undertaken so we can match the right person to the job
- ✓ The more that we can understand your business the greater the partner we will be

## Get in touch

For further information regarding Government & Public Sector recruitment please contact:

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**Office Locations:** Wagga Wagga, Griffith, Bathurst, Ingleburn, Maitland, Dubbo, Tamworth, Byron Bay

**Corporate Memberships**



**Certified in Quality, Environmental and Occupational Health & Safety Management**



**Certifications**

- ISO 9001:2015 Quality Management
- ISO 14001:2015 Environmental Management
- ISO 45001 Occupational Health & Safety Management



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